

Spring 2017 - In This Issue:



A Question for the Broker

Questions from Metro Referral Associates

Continuing Education Connection



A QUESTION FOR THE BROKER

J. Nicholas D'Ambrosia

There seems to be some confusion regarding selling, buying or leasing a property for yourself. I hope the question and answer below will help to clarify.

Question: "Prior to listing my house for sale with a Broker, I may wish to quietly "pre-market" as an unrepresented seller A.K.A, FSBO. I do not anticipate advertising on any website, but do foresee contacting several Realtors with an offer of a buyer commission and an opportunity to show, as well as several builders/remodelers and unrepresented buyers.

What are my obligations as a licensee when acting as a principal; you already mentioned A.) Not using company resources B.) Not receiving any compensation C.) Disclosing that I am a licensee with Metro Referrals on first contact.

Additionally, for renting from a FRBO, what else do I need to follow as a licensee besides A), B), C) above?"

Answer: "What he writes is correct...as to selling, buying or leasing...for himself..Also "when a Metro agent sells, they can do a FSBO (For Sale by Owner) and not pay Metro any fee (paperwork must be reviewed)". When a Metro agent buys, "They can buy direct; work their best deal and not receive any commission OR if they want their fee, monies MUST be paid to Metro (it's the law) and Metro will pay them their share accordingly."

QUESTIONS FROM METRO REFERRAL ASSOCIATES

Question: How can I obtain business cards for marketing purposes?

Answer: Please go to www.Metroreferrals.com click on Already a Member?, click on Member-Only Training Portal, click Marketing Resources, click Pre-Approved business cards. Vistaprint and McCabe offer different types of business cards to help with your marketing needs. If you need to obtain the password to gain access, please contact the Metro office at 703-877-7839 or Metro.Referrals@metroreferrals.com



CONTINUING EDUCATION CONNECTION

To complete your CE classes on line or in the classroom please go to www.thefire.com

If you cannot find the class that you need please contact the Metro office at Metro.Referrals@metroreferrals.com or 703-877-7839 to obtain a list of CE Providers.





Metro Referral Associates

Contest IS COMING SOON...

Prizes include

<p>\$500.00 AMERICAN EXPRESS GIFT CARD GRAND PRIZE FOR THE MOST SETTLED REFERRALS.</p>	<p>\$500.00 AMERICAN EXPRESS GIFT CARD GRAND PRIZE FOR THE MOST QUALIFIED REFERRALS.</p>
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Contest Period: April 15th to August 15th

Visit us at MetroReferrals.com or our Facebook page for more details.



Metro Referral Associates
 14501 George Carter Way
 Chantilly, VA 20151
 703.877.7839 or 800.781.4860
 Fax: 703.961.8284
 Metro.referrals@metroreferrals.com
 Www.metroreferrals.com

REMINDERS:



DC AGENTS: All DC Salesperson licenses expire 8/31/2017. Make sure to complete your 15 hours of continuing education. If this is your first DC license renewal, CE is not required. We will mail out 2015 renewal instructions the first week of June.

NJ AGENTS All NJ licenses expire 6/30/2017. Renewal instructions will be mailed to your home in April.

WV AGENTS: All WV licenses expire 6/30/2017. Make sure to complete seven hours of continuing professional education for each fiscal year, with each hour equaling fifty minutes of instruction.

